



1800 Larimer St
Denver, CO 80202

August 29, 2018

Dave Lawler
Save Home Heat
5741 Arapahoe Ave #4
Boulder, CO 80303

Dear Dave Lawler

On behalf of Xcel Energy, I want to congratulate you on achieving a 100% pass rate on all of the AC/ASHP systems of yours that we randomly selected for inspection in 2018. I would like to express my gratitude for your excellent effort to provide as much energy savings as possible for your customers.

You were one of a group of randomly selected trade partners who, together, scored a 96% average for this year's inspections. As you know, improper installations can cost systems 27% of their efficiency through loss of energy in bad equipment sizing, air flow, refrigerant charge, and duct sealing.

Thank you again for your hard work installing quality AC systems the right way. Keep up the good work!

Sincerely,

A handwritten signature in black ink that reads 'Ann Kirkpatrick'.

Ann Kirkpatrick
Trade Relations Manager

2018 AC Quality Installation Achievement

According to energystar.gov, “When homeowners purchase a new high-efficiency HVAC system, they expect it to perform at the advertised capacity and efficiency. Unfortunately, more than half of all HVAC systems in U.S. homes are believed to perform poorly due to one or more installation issues, which wastes energy and can increase peak load.”¹

Each summer, Xcel Energy inspects 68 rebated AC/ASHP systems, randomly selected, to determine if Quality Installation (QI) best practices have been followed.

Xcel Energy is proud to partner with

Save Home Heat

For each of your systems that were inspected, you successfully performed all QI best practices in the areas of sizing, airflow, duct sealing, and refrigerant charge. Thank you for improving your customers’ energy efficiency, and helping keep their energy bills low.



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¹https://www.energystar.gov/ia/home_improvement/downloads/ESQI_factsheet.pdf?07d7-31fc